

Jai Chanda, Managing Director – Head of Asset Owner Solutions
JChanda@statestreet.com | 617.664.1539



Jai Chanda is a Managing Director of State Street Corporation and heads Asset Owner Sector Solutions, Americas. In this capacity, Jai is responsible for sales, revenue growth and distribution of asset processing services, technologies and operating solutions to institutions throughout the U.S.

Prior to his current role, Jai was on the Global Relationship Management team at State Street. He was part of a team managing the top global client relationships across the State Street organization.

Previously, Jai was Head of the Charitable and OCIO Fiduciary Advisory divisions at State Street Global Advisors. Charitable Asset Management provided philanthropic investment and administrative solutions for charitable organizations in the United States. Fiduciary Advisory Services provides Outsourced CIO and customized advisory solutions to defined benefit, defined contribution, endowment and foundation clients. Jai was part of the Fearless Girl promotional launch along with the SHE ETF product origination. He also helped lead the Diversity & Inclusion Council for North America for State Street Global Advisors where he managed the execution of unconscious bias training to over 1,000 employees.

Prior to joining State Street Global Advisors in 2013, Jai spent 20 years at Fidelity Investments in various institutional sales and relationship management roles. At the Fidelity Charitable Gift Fund, Jai led the fundraising efforts for the largest donor-advised fund in the U.S. Prior to that, Jai spent 12 years at Fidelity Institutional overseeing the firm's largest clearing and custody relationships.

His career started in fixed income sales & trading at Bear Stearns and Fidelity Capital Markets. Jai earned an M.B.A. from Boston University and a B.S. from the University of Vermont. Jai is on the Board of Overseers for Beth Israel Deaconess Medical Center. He is also a board member of Inversant, Williston School, Saints Academy and the Boston Estate Planning Council. He holds FINRA Series 7 and 63 licenses.